

Appendix 1

2020-2021 ANNUAL BUDGET
& FINANCIAL STATEMENTS



COMPREHENSIVE INCOME STATEMENT

\$'000	Actual 2018/19	Current Forecast 2019/20	Proposed Budget 2020/21
Income			
Investment Income	66	75	76
Grants, Subsidies and Contributions	1,238	1,600	683
Other Income	52	51	43
Rates General & Other	4,686	4,858	5,073
Reimbursements	237	267	161
Statutory Charges	78	74	80
User Charges	683	588	573
Total Income	7,040	7,513	6,689
Expenses			
Depreciation, Amortisation & Impairment	1,990	2,012	2,044
Employee Costs	2,063	2,146	2,046
Finance Costs	121	111	100
Materials, Contracts & Other Expenses	3,370	3,809	3,375
Total Expenses	7,544	8,078	7,565
OPERATING SURPLUS/(DEFICIT)	(504)	(565)	(876)
Asset Disposal & Fair Value Adjustments	(500)		
Amounts Received Specifically for New or Upgraded Ass	497	284	859
NET SURPLUS/(DEFICIT)	(507)	(282)	(17)
Other Comprehensive Income	0	0	0
TOTAL COMPREHENSIVE INCOME	(507)	(282)	(17)

UNIFORM PRESENTATION OF FINANCES

\$'000	Actual 2018/19	Current Forecast 2019/20	Proposed Budget 2020/21
Income	7,040	7,513	6,689
Less Expenditure	(7,544)	(8,078)	(7,565)
Operating Surplus/(Deficit)	(504)	(565)	(876)
Less Net Outlays on Existing Assets			
Capital Expenditure on Renewal/Replacement	1,352	1,412	1,993
Less Depreciation, Amortisation and Impairment	(1,990)	(2,012)	(2,044)
Less Proceeds from Sale of Replaced Assets	(145)	(140)	(278)
Total Net Outlays on Existing Assets	(783)	(740)	(329)
Less Net Outlays on New and Upgraded Assets			
Capital Expenditure on New/Upgraded Assets	1,221	1,009	1,131
Less Amounts received for New/Upgraded Assets	(497)	(284)	(859)
Less Proceeds from Sale of Surplus Assets		(159)	
Total Net Outlays on New/Upgraded Assets	724	566	272
Net Lending/(Borrowing) for Financial Year	(445)	(391)	(819)

STATEMENT OF CASH FLOW

\$'000	Actual 2018/19	Current Forecast 2019/20	Proposed Budget 2020/21
Cash Flows from Operating Activities			
<u>Receipts</u>			
Rates Receipts	4,655	4,882	5,067
Statutory Charges	78	78	79
User Charges	751	636	575
Grants, Subsidies and Contributions	1,247	1,586	725
Investment Receipts	66	79	76
Reimbursements	297	279	174
Other Receipts	662	82	105
<u>Payments</u>			
Payments to Employees	(2,057)	(2,145)	(2,047)
Payments for Materials, Contracts & Other Expenses	(3,884)	(4,668)	(3,266)
Finance Payments	(128)	(106)	(104)
Net (increase)/decrease in inventories	1,687	703	1,384
Net Cash provided by (or used in) Operating Activities	1,687	703	1,384
Cash Flows from Investing Activities			
<u>Receipts</u>			
Amounts Received Specifically for New/Upgraded Assets	497	284	859
Sale of Replaced Assets	145	140	278
Sale of Surplus Assets		159	-
Repayments of Loans by Community Groups	333	331	332
<u>Payments</u>			
Expenditure on Renewal/Replacement of Assets	(1,352)	(1,412)	(1,993)
Expenditure on New/Upgraded Assets	(1,221)	(1,009)	(1,131)
Loans Made to Community Groups			
Net Cash provided by (or used in) Investing Activities	(1,598)	(1,507)	(1,655)
Cash Flows from Financing Activities			
<u>Receipts</u>			
Proceeds from Borrowings		1200	50
<u>Payments</u>			
Repayments of Borrowings	(377)	(378)	(385)
Net Cash provided by (or used in) Financing Activities	(377)	822	(335)
Net Increase (Decrease) in Cash Held	(288)	18	(606)
Plus Cash & Cash Equivalents at beginning of period	2,925	2,637	2,655
Cash & Cash Equivalents at end of period	2,637	2,655	2,049

STATEMENT OF FINANCIAL POSITION

\$'000	Actual 2018/19	Current Forecast 2019/20	Proposed Budget 2020/21
ASSETS			
Current Assets			
Cash and Cash Equivalents	2,637	2,655	2,049
Trade & Other Receivables	915	814	693
Inventories	98	94	84
Total Current Assets	3,650	3,563	2,826
Non-Current Assets			
Financial Assets	3,504	3,173	2,847
Infrastructure, Property, Plant & Equipment	87,318	88,414	89,067
Total Non-Current Assets	90,822	91,587	91,914
TOTAL ASSETS	94,472	95,150	94,740
LIABILITIES			
Current Liabilities			
Trade & Other Payables	423	561	504
Borrowings	378	382	399
Provisions	324	307	308
Total Current Liabilities	1,125	1,250	1,211
Non-Current Liabilities			
Borrowings	4,688	5,506	5,152
Provisions	65	82	82
Total Non-current Liabilities	4,753	5,588	5,234
TOTAL LIABILITIES	5,878	6,838	6,445
NET ASSETS	88,594	88,312	88,295
EQUITY			
Accumulated Surplus	26,562	26,280	26,263
Asset Revaluation Reserve	60,897	60,897	60,897
Other Reserves	1,135	1,135	1,135
TOTAL COUNCIL EQUITY	88,594	88,312	88,295

STATEMENT OF CHANGES IN EQUITY

\$'000	Accumulated Surplus	Asset Revaluation Reserve	Other Reserves	Total Equity
2020/21				
Opening Balance	26,280	60,897	1,135	88,312
Net Surplus / (Deficit) for Year	(17)			(17)
Transfers between Reserves				
Balance at the end of period	26,263	60,897	1,135	88,295
2019/20				
Opening Balance	26,562	60,897	1,135	88,594
Net Surplus / (Deficit) for Year	(282)			(282)
Gain Loss on revaluation				
Transfers between Reserves				
Balance at the end of period	26,280	60,897	1,135	88,312

FINANCIAL INDICATORS

\$'000	Actual 2018/19	Current Forecast 2019/20	Proposed Budget 2020/21
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These Financial Indicators have been calculated in accordance with the Information Paper 9 - Local Government Financial Indicators prepared as part of the LGA Financial Sustainability Program for the Local Government Association of South Australia. Detailed methods of calculation are set out in the SA Model Statements

Operating Surplus Ratio

Target is >0 before Capital Revenues

<u>Operating Surplus/(deficit)</u>	-7.0%	-7.5%	-13.1%
divided by Operating Revenue			

Net Financial Liabilities Ratio

Target is >0% and < 100% before Capital Revenues

<u>Total Liabilities less (Cash, Trade & receivables, financial assets)</u>	-19.0%	2.6%	12.8%
Divided by Operating Revenue			

The Net Financial Liabilities Ratio calculation excludes the community and Cape Jaffa Loans as these are owed back to Council and only considers Councils cash and loans. A negative ratio means that Council has more cash than loans.

Asset Renewal Funding Ratio

Target is > 80% and < 100% over a 3 year rolling program

<u>Expenditure on net renewal/replacement of assets</u>	90.0%	87.4%	117.8%
Divided by Optimal level of such expenditure per Asset Management Plans			

Appendix 2

2020-2021 CARAVAN PARK BUDGET



KINGSTON FORESHORE CARAVAN PARK REVENUE

ACCOMMODATION	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTALS
BUDGET STUDIO CABINS (NO ENSUITE)													
Site 1	\$441.82	\$441.82	\$736.36	\$1,325.45	\$1,104.55	\$456.82	\$1,416.14	\$730.91	\$866.25	\$618.75	\$245.45	\$147.27	\$8,531.59
Site 2	\$441.82	\$441.82	\$625.91	\$920.45	\$1,104.55	\$593.86	\$1,416.14	\$639.55	\$783.75	\$618.75	\$441.82	\$1,080.00	\$9,108.41
ENSUITE CABINS													
Site 3	\$918.18	\$826.36	\$1,239.55	\$1,721.59	\$2,065.91	\$1,890.00	\$2,663.18	\$2,319.55	\$2,080.23	\$1,155.68	\$1,652.73	\$826.36	\$19,359.32
Site 4	\$918.18	\$826.36	\$1,101.82	\$1,446.14	\$1,583.86	\$1,890.00	\$2,663.18	\$2,061.82	\$1,463.86	\$1,155.68	\$826.36	\$826.36	\$16,763.64
TWO BEDROOM ENSUITE CABINS													
Site 5	\$1,018.18	\$916.36	\$1,069.09	\$1,756.36	\$1,450.91	\$1,436.93	\$2,969.66	\$1,628.52	\$1,288.64	\$1,718.18	\$916.36	\$916.36	\$17,085.57
Site 6	\$1,018.18	\$916.36	\$1,374.55	\$1,832.73	\$1,450.91	\$1,436.93	\$2,969.66	\$1,628.52	\$773.18	\$1,718.18	\$1,323.64	\$1,018.18	\$17,461.02
Site 7	\$1,018.18	\$916.36	\$1,603.64	\$2,367.27	\$1,527.27	\$1,436.93	\$2,969.66	\$2,011.70	\$1,975.91	\$1,718.18	\$1,323.64	\$610.91	\$19,479.66
Site 8	\$1,018.18	\$916.36	\$1,221.82	\$2,214.55	\$1,527.27	\$1,436.93	\$2,969.66	\$1,532.73	\$2,061.82	\$1,718.18	\$2,240.00	\$1,934.55	\$20,792.05
Site 9	\$1,018.18	\$916.36	\$840.00	\$1,985.45	\$1,527.27	\$1,436.93	\$2,969.66	\$1,341.14	\$2,061.82	\$1,718.18	\$1,934.55	\$1,221.82	\$18,971.36
TWO BEDROOM FAMILY CABINS													
Site 10	\$1,260.00	\$1,260.00	\$1,202.73	\$1,890.00	\$1,546.36	\$1,073.86	\$3,328.98	\$1,503.41	\$1,645.91	\$2,033.18	\$1,603.64	\$1,030.91	\$19,378.98
Site 12	\$1,260.00	\$1,260.00	\$1,030.91	\$1,804.09	\$1,718.18	\$1,073.86	\$3,328.98	\$1,288.64	\$1,645.91	\$1,258.64	\$1,374.55	\$1,145.45	\$18,189.20
Site 14	\$1,260.00	\$1,260.00	\$1,288.64	\$1,890.00	\$1,975.91	\$1,073.86	\$3,328.98	\$1,718.18	\$2,033.18	\$2,033.18	\$1,489.09	\$1,030.91	\$20,381.93
ANNUALS													
Site 44	\$3,689.50												\$3,689.50
Site 45	\$3,689.50												\$3,689.50
Site 73	\$3,689.50												\$3,689.50
POWERED SITE													
70	\$2,000.91	\$3,065.91	\$9,004.09	\$12,271.70	\$9,633.41	\$12,272.73	\$49,704.55	\$15,678.41	\$21,207.27	\$19,219.09	\$9,165.45	\$6,293.18	\$169,516.70
UNPOWERED SITE													
22	\$141.38	\$141.38	\$874.80	\$821.78	\$1,696.58	\$579.89	\$6,792.95	\$1,706.52	\$1,428.24	\$1,938.48	\$353.45	\$265.09	\$16,740.55
EXTRA PERSON													
	\$222.73	\$327.73	\$1,045.23	\$1,357.84	\$1,255.23	\$1,038.07	\$4,844.32	\$1,465.23	\$2,059.43	\$1,940.11	\$967.27	\$668.18	\$17,191.36
OTHER REVENUE													
RV Park	\$335.00	\$345.00	\$1,110.00	\$2,130.00	\$1,613.25	\$2,052.00	\$3,367.50	\$2,850.00	\$3,490.50	\$2,775.00	\$2,245.00	\$927.00	\$23,240.25
Kiosk	\$1,144.60	\$1,488.95	\$2,728.13	\$3,630.23	\$3,339.23	\$2,659.01	\$9,188.33	\$3,397.43	\$4,448.66	\$4,175.85	\$2,682.05	\$2,070.95	\$40,953.40
Washing Machines	\$106.20	\$138.15	\$253.13	\$336.83	\$309.83	\$246.71	\$852.53	\$315.23	\$412.76	\$387.45	\$248.85	\$192.15	\$3,799.80
TOTAL REVENUE	\$26,610.23	\$16,405.30	\$28,350.37	\$41,702.47	\$36,430.47	\$34,085.34	\$107,744.03	\$43,817.47	\$51,727.32	\$47,900.75	\$31,033.90	\$22,205.65	\$488,013.30

KINGSTON FORESHORE CARAVAN PARK EXPENSES

EXPENSES		JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTALS
CABIN COSTS														
Linen Hire	Variable	\$826.00	\$784.00	\$964.00	\$1,472.50	\$1,324.00	\$874.00	\$1,774.00	\$1,036.00	\$1,162.00	\$1,067.50	\$1,036.00	\$862.00	\$13,182.00
General Consumables	1.00%	\$115.91	\$108.98	\$133.35	\$211.54	\$185.83	\$152.37	\$329.94	\$184.05	\$186.80	\$174.65	\$153.72	\$117.89	\$2,055.03
Cleaning Materials	1.00%	\$115.91	\$108.98	\$133.35	\$211.54	\$185.83	\$152.37	\$329.94	\$184.05	\$186.80	\$174.65	\$153.72	\$117.89	\$2,055.03
Cleaning Equipment R & M	0.50%	\$133.05	\$82.03	\$141.75	\$208.51	\$182.15	\$170.43	\$538.72	\$219.09	\$258.64	\$239.50	\$155.17	\$111.03	\$2,440.07
Accommodation	2.00%	\$231.82	\$217.96	\$266.70	\$423.08	\$371.66	\$304.74	\$659.88	\$368.09	\$373.61	\$349.30	\$307.44	\$235.78	\$4,110.05
Linen Purchase					\$3,000.00									\$3,000.00
Improvements	Fixed	\$100.00	\$100.00	\$100.00	\$100.00	\$90.00	\$3,000.00		\$6,400.00					\$9,890.00
GENERAL CLEANING														
Casual Cleaning	Variable													\$0.00
Oncosts	13.38%													\$0.00
Bathroom Paper Materials	1.00%	\$266.10	\$164.05	\$283.50	\$417.02	\$364.30	\$340.85	\$1,077.44	\$438.17	\$517.27	\$479.01	\$310.34	\$222.06	\$4,880.13
Miscellaneous		\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$600.00
UTILITY/SERVICE COST														
Electricity	6.00%	\$1,596.61	\$984.32	\$1,701.02	\$2,502.15	\$2,185.83	\$2,045.12	\$6,464.64	\$2,629.05	\$3,103.64	\$2,874.05	\$1,862.03	\$1,348.93	\$29,297.39
Water	2.00%	\$532.20	\$328.11	\$567.01	\$834.05	\$728.61	\$681.71	\$2,154.88	\$876.35	\$1,034.55	\$958.02	\$620.68	\$444.11	\$9,760.27
Gas	1.50%	\$399.15	\$246.08	\$425.26	\$625.54	\$546.46	\$511.28	\$1,616.16	\$657.26	\$775.91	\$718.51	\$465.51	\$333.08	\$7,320.20
Telephone	Fixed	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$3,000.00
WiFi/ Internet	Fixed	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$2,400.00
Gas licence fee	Fixed											\$198.00		\$198.00
COUNCIL RATES														
Mobile Garbage Bins x 5/ CWMS	Fixed			\$2,394.75			\$2,394.75			\$2,394.75			\$2,394.75	\$9,579.00
MANAGEMENT														
Contract Managers	Fixed	\$9,362.57	\$9,362.57	\$9,362.57	\$9,362.57	\$9,362.57	\$9,362.57	\$9,362.57	\$9,362.57	\$9,362.57	\$9,362.57	\$9,362.57	\$9,362.58	\$112,350.85
Vehicle Allowance	Fixed	\$204.20	\$204.20	\$204.20	\$204.20	\$204.20	\$204.20	\$204.20	\$204.20	\$204.20	\$204.20	\$204.20	\$204.20	\$2,450.40
Bonus from Previous Year	Fixed													\$0.00
Management Backfill	Fixed	\$4,500.00	\$2,250.00											\$6,750.00
GENERAL STAFFING														
Casual Reception Staff	Variable													\$0.00
Oncosts (Super/ Workcover)	13.38%													\$0.00
Training	Fixed													\$0.00
Sundries	Fixed	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$300.00
Office Supplies	Fixed	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$300.00
Staff Uniforms	Fixed			\$400.00										\$400.00

PARKS & GARDENS															
Fuel	Fixed	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$600.00
Equipment Maintenance	Fixed	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$1,200.00
Equipment Purchase	Fixed	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$3,000.00
Garden materials	Fixed	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$1,800.00
Utility Vehicle Lease	Fixed	\$412.00	\$412.00	\$412.00	\$412.00	\$412.00	\$412.00	\$412.00	\$412.00	\$412.00	\$412.00	\$412.00	\$412.00	\$412.00	\$4,944.00
GENERAL MAINTENANCE															
Miscellaneous	Fixed	\$1,000.00	\$600.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$6,600.00
Dump Ezy Point	Fixed	\$4,500.00													\$4,500.00
Washing Machine Replacement	Fixed		\$6,100.00												\$6,100.00
Painting Materials	Fixed	\$500.00	\$7,300.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$8,800.00
Camp Kitchen Defib	Fixed	\$1,700.00			\$5,000.00										\$6,700.00
Main Toilet Block	Fixed	\$1,195.00													\$1,195.00
TV/ Fridge replacements	Fixed		\$5,000.00							\$3,500.00					\$3,500.00
Laundry Equipment Servicing	Fixed					\$2,000.00									\$2,000.00
MARKETING & PROMOTION															
Printing	Fixed	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$300.00
Marketing	2.00%	\$532.20	\$328.11	\$567.01	\$834.05	\$728.61	\$681.71	\$2,154.88	\$876.35	\$1,034.55	\$958.02	\$620.68	\$425.91		\$9,742.07
Top Park Membership	Fixed	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
Website Maintenance	Fixed	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$1,200.00
IT SERVICES															
Computers/Devices	Fixed														\$0.00
Booking program Fee (NewBook)	Fixed	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$7,200.00
POS Licence Fee (Vend)		\$1,825.00													\$1,825.00
Office 365 Licence/ Subscription/ Fortigate	Fixed	\$107.00	\$107.00	\$107.00	\$107.00	\$107.00	\$107.00	\$107.00	\$107.00	\$107.00	\$107.00	\$107.00	\$107.00	\$107.00	\$1,284.00
Alarm Monitoring	Fixed	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$432.00
MISC FEES															
EFTPOS Machine	1 Machine	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$288.00
Bank Fees	1.75%	\$232.84	\$143.55	\$248.07	\$364.90	\$318.77	\$298.25	\$942.76	\$383.40	\$452.61	\$419.13	\$271.55	\$194.30		\$4,270.12
Interest - Jumping pillow	Fixed						\$940.00						\$901.93		\$1,841.93

COUNCIL INTERNAL CHARGES															
Purchase of Park (\$350K)	1.50%	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$6,059.00	\$72,708.00
Council Admin and Overhead Costs	Fixed	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$54,000.00
Depreciation	Fixed	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$24,000.00
Loan repayment (principal) - Jumping Pillow \$50K	Fixed						\$4,494.00							\$4,599.00	\$9,093.00
Loan repayment (interest) - Jumping Pillow \$50K	4.70%						\$1,175.00							\$1,069.00	\$2,244.00
Building Insurance	Fixed	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$1,455.00
Public Liability	Fixed	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$121.25	\$1,455.00
KIOSK															
Cost of Goods	50%	\$572.30	\$744.48	\$1,364.06	\$1,815.11	\$1,669.61	\$1,329.51	\$4,594.16	\$1,698.71	\$2,224.33	\$2,087.93	\$1,341.03	\$1,035.48		\$20,476.70
TOTAL EXPENDITURE		\$50,646.38	\$50,362.91	\$35,062.10	\$43,392.26	\$36,253.93	\$44,918.34	\$48,009.67	\$49,822.84	\$39,077.74	\$35,872.52	\$32,868.12	\$39,785.42		\$506,072.22